

NEWS RELEASE

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Fastrack & cpapdropship.com

Form Alliance to Reduce Provider Costs

Plainview, NY... Fastrack Healthcare Systems and cpapdropship.com announced today a strategic alliance designed to automate the shipping of CPAP products direct to patients which will reduce operating costs for providers and improve patient compliance.

According to Jason Holzman, (*General Manager*) of cpapdropship.com, “Following up with CPAP patients is a time consuming and costly expense to any DME. Turning your follow up service into a program that improves compliance and increases revenue can be even more challenging – that’s where we come in! **cpapdropship.com** has over 20 years of successful OSA follow up experience. We have trained sleep specialists – experts in troubleshooting over the phone – and a proven track record of sending out the correct supplies the first time around, direct to OSA patients. Numerous studies show that over 50% of CPAP patients are non-compliant after the first year of treatment. The cpapdropship.com follow up program has a much higher rate of compliance. Our focus is on long term compliance, patient education & replacement supplies for patients every 3 months - No patient left behind! A population-based CPAP program consisting of consistent follow-up, “troubleshooting,” and regular feedback to both patients and physicians will achieve much higher rates of patient compliance providing a DME increased CPAP revenue.”

By consolidating their monthly supply order shipments, providers can reduce supply order costs with the CPAP drop ship program. Name brand CPAP masks and accessories are available to ship the same day, direct to the patient's doorstep for one low fee.

cpapdropship.com allows providers to combine different manufacturer masks, filters, chinstraps, chambers and a universal 6’ CPAP tubing shipped direct to the patient. The provider’s company information and/or logo on the packing slip keeps their company's identity intact.

cpapdropship.com stocks just about every CPAP mask and CPAP accessory available and has the lowest shipping and handling fee of any drop ship program in the country. Providers benefit from reduced inventory and labor costs while improving the overall efficiency of their CPAP supply program. No long term contracts are required.

“One of the benefits of the Fastrack - cpapdropship.com partnership is the integration between the two company’s software systems. Fastrack HME/DME software users can send the orders and patient information directly into the cpapdropship.com system for processing receive back delivery information and the Fastrack System will automatically confirm the order. At that point they simply process the billing. No inventory, no shipping concerns, providers need only to bill,” stated Spencer Kay, President of Fastrack. Kay went on to add, “We are very impressed with cpapdropship.com’s record of success working with HME providers, increasing their revenue and reducing operating costs.”

About cpapdropship.com

cpapdropship.com offers DME companies an opportunity to increase monthly revenues, improve CPAP patient compliance, and purchase all replenishment supplies from one source. cpapdropship.com has over 20 years of OSA patient follow up and clinical compliance experience. The programs offered include a patient direct drop ship, sleep follow up with drop ship, and the cpapdropship.com - Fastrack software integration. For further information contact cpapdropship.com at 866-222-8469 or visit their website at www.cpapdropship.com.

About Fastrack

Fastrack is the leading provider of software & technology to Home Medical Equipment, Durable Medical Equipment, Respiratory Providers, Home infusion Pharmacies & Home Healthcare Agencies. Only Fastrack offers a solution for each individual segment of Home Care as well as one system encompassing virtually every clinical, operational and financial aspect of a provider offering several or all of these product/service lines within one integrated database. For further information contact **FASTRACK Healthcare Systems, Inc.** 255 Executive Drive, Plainview, N.Y. 11803; 1-800-520-2325, fax: 516-349-8875, or e-mail them at: info@fastrk.com or visit their Website: www.onlyfastrack.com

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